



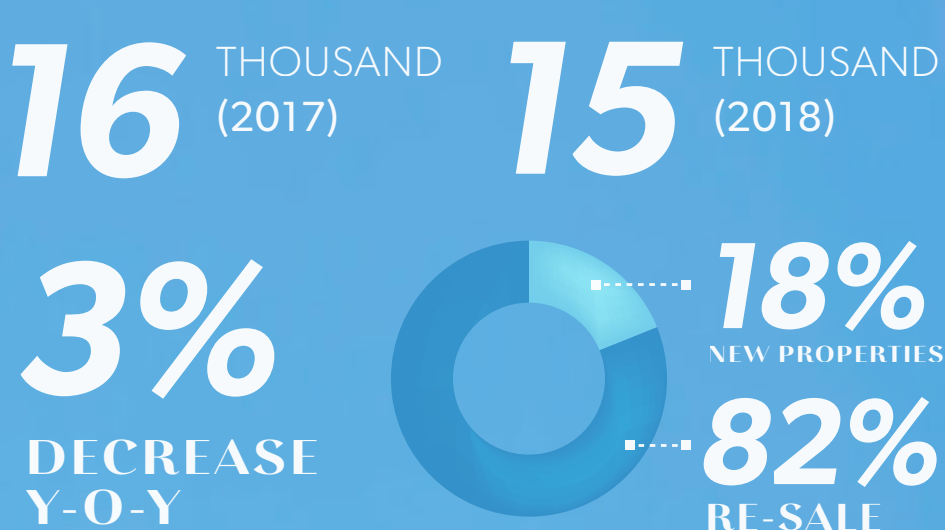
IBIZA

"Ibiza had a positive first half of the year with many German, French and Danish buyers finalising property transactions. There was a slight dip in the last quarter but so far in 2019 we are seeing a number of deals finalised along with some slight price corrections, which we believe will result in more transactions during 2019. Overall the outlook is very encouraging. There are a number of New Development projects underway that will bring a supply of properties in the mid and prime markets, giving the advantage of being able to buy guaranteed high quality properties without legal issues."



ROD JAMIESON
Partner & Managing Director
Lucas Fox

PROPERTY SALES TRANSACTIONS BALEARIC ISLANDS



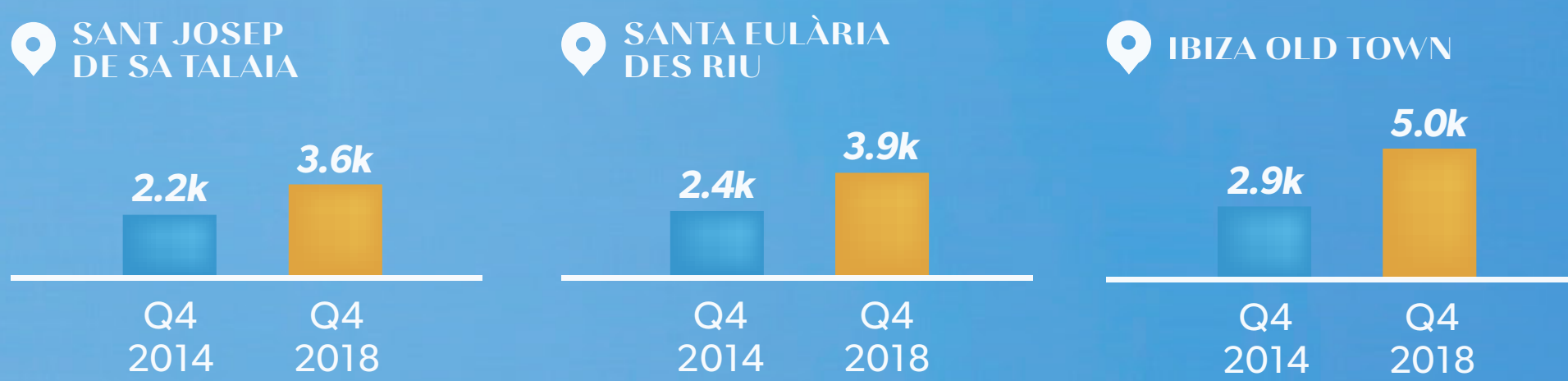
HIGHLIGHTED PROJECTS



SANT JOSEP DE SA TALAIA TALAMANCA
MOST SOUGHT-AFTER AREAS

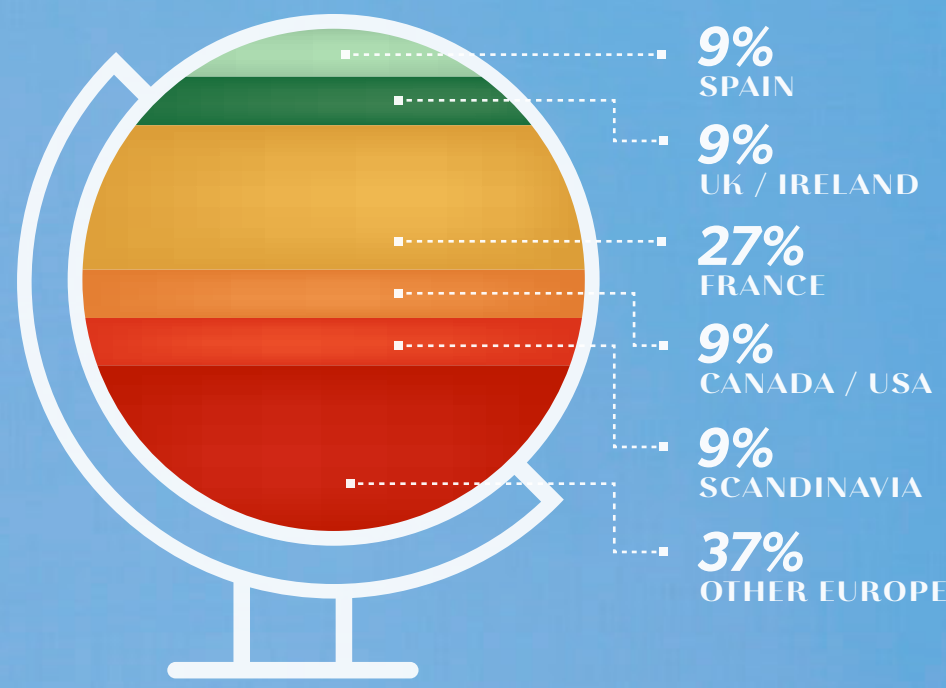
SANT LLORENÇ SANT CARLES
UP-AND-COMING AREAS

AVERAGE SALES PRICES (€/m²)

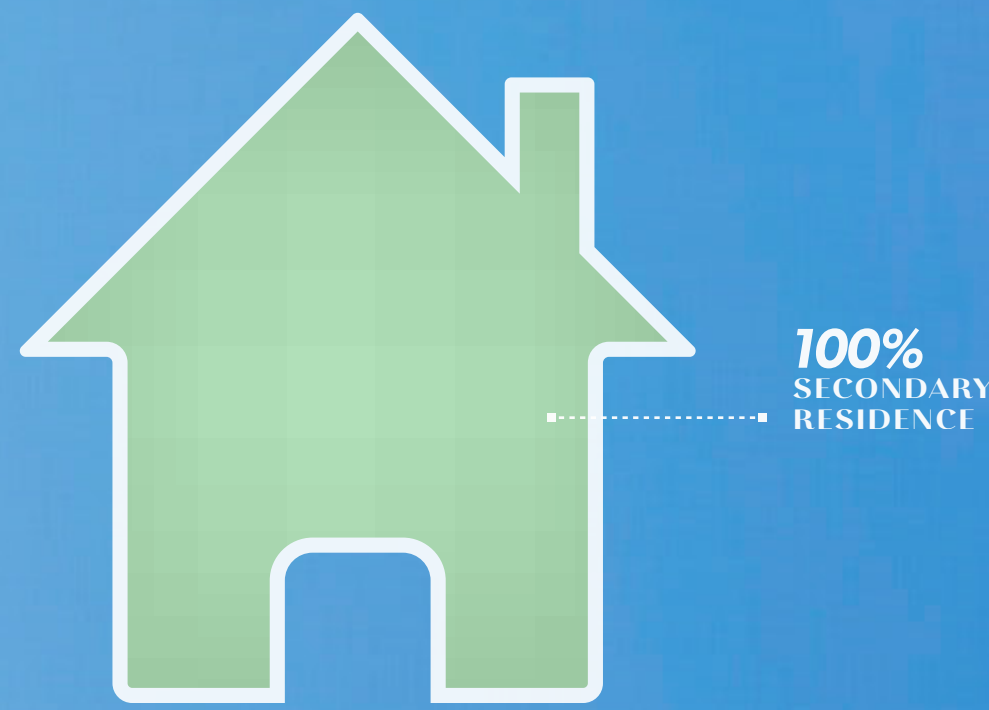


BUYER PROFILE

COUNTRY OF ORIGIN



MOTIVATION FOR PURCHASE



MOST SOUGHT-AFTER PROPERTY

- 3 BEDROOMS
- SWIMMING POOL
- TOURIST LICENCE

Source: Lucas Fox

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