



MADRID



MARKET OVERVIEW Q1 & Q2 2017

"In the first half of 2017 the Madrid market has continued to follow a similar trend to 2016 with strong local and national market activity growth and increasing demand from international investors. Lucas Fox Madrid has seen sales transactions increase by 30% year-on-year in the first half of 2017 and the number is expected to increase fivefold by the end of the year. More and more international buyers are choosing the Spanish capital as the best option in which to invest their money, thanks to high potential for capital gains in the mid to long-term, excellent rental returns and the superb lifestyle on offer."



ROD JAMIESON

Managing Director & Partner
Lucas Fox Barcelona & Madrid



LUCAS FOX MADRID VOLUME OF SALES TRANSACTIONS

Source: Lucas Fox sales data



Q1 & Q2 2016

↑ 30.00%



Q1 & Q2 2017



LUCAS FOX MADRID VALUE OF SALES TRANSACTIONS

Source: Lucas Fox sales data



Q1 & Q2 2016

↑ 169.63%

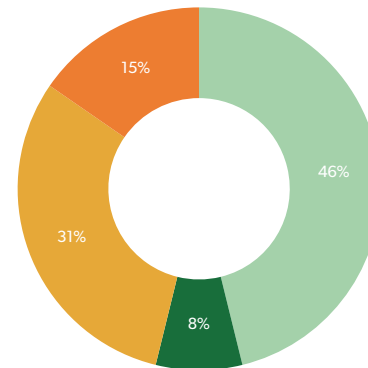


Q1 & Q2 2017

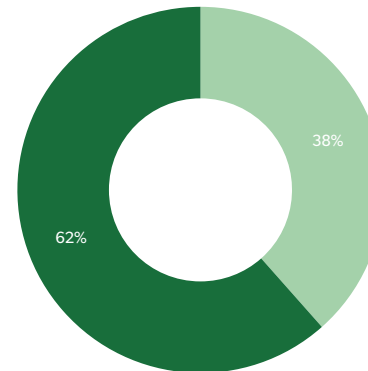


LUCAS FOX MADRID BUYER COUNTRY OF ORIGIN & MOTIVATION FOR PURCHASE

Source: Lucas Fox sales data



- Spain
- Scandinavia
- Latin America
- Other

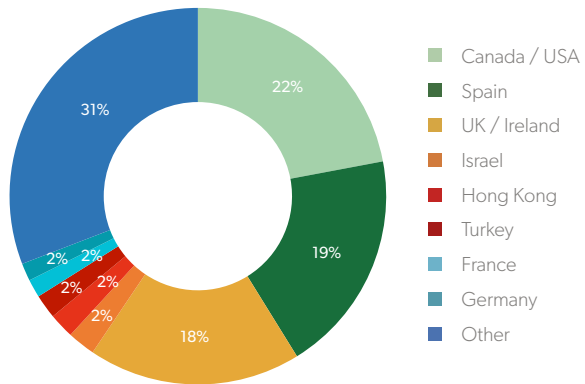


- Secondary Residence
- Investment



LUCASFOX.COM MADRID WEBSITE INTEREST

Source: Lucas Fox website data





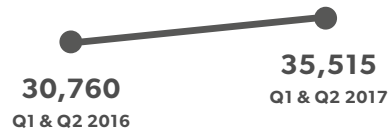
VOLUME OF SALES TRANSACTIONS COMMUNITY OF MADRID AND SPAIN

Source: National Institute of Statistics

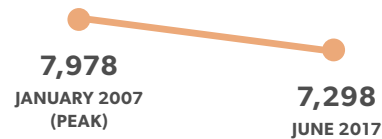


COMMUNITY OF MADRID

↑ 15.46%



↓ -8.52%



5,919

AVERAGE NUMBER OF
TRANSACTIONS PER MONTH
Q1 & Q2 2017



SPAIN

↑ 13.15%



↓ -47.28%



39,279

AVERAGE NUMBER OF
TRANSACTIONS PER MONTH
Q1 & Q2 2017

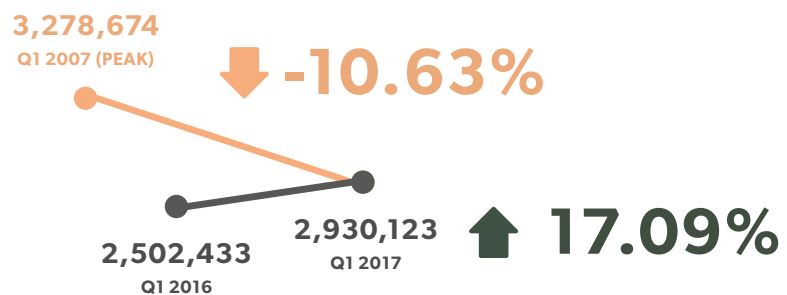
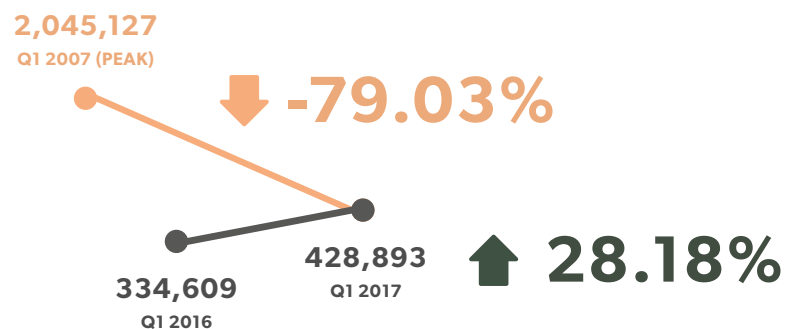


The figures for 2017 are provisional and may be subject to change.



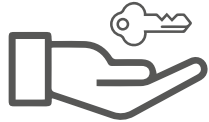
TOTAL VALUE OF SALES TRANSACTIONS COMMUNITY OF MADRID ('000 €)

Source: Spanish Department of Development



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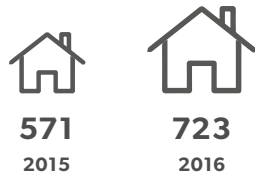




PRIME MARKET VOLUME OF SALES TRANSACTIONS (OVER €900,000) MADRID AND SPAIN

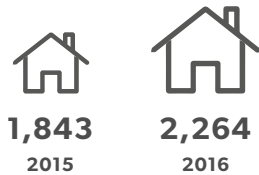
Source: Spanish Department of Development

MADRID



↑ 26.62%

SPAIN



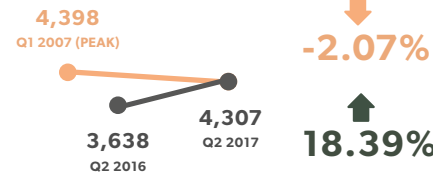
↑ 22.84%



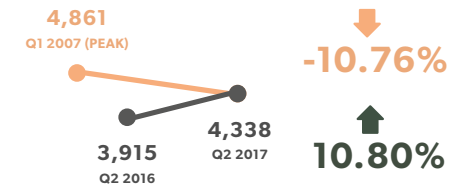
AVERAGE PROPERTY SALES PRICES (€/m²)

Source: Idealista

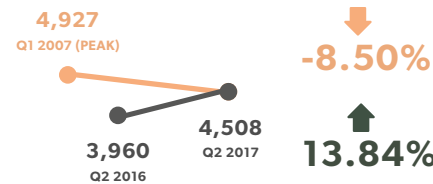
CENTRE



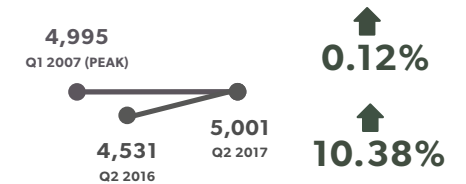
CHAMARTÍN



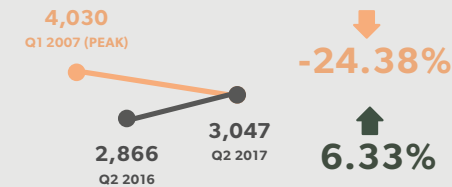
CHAMBERÍ



SALAMANCA



MADRID CITY AVERAGE





AVERAGE RENTAL PRICES (€/m²)

Source: Idealista

CENTRE



CHAMARTÍN



CHAMBERÍ



SALAMANCA



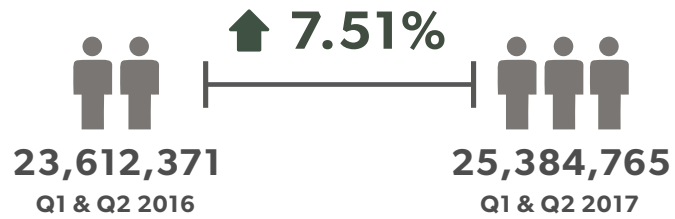
MADRID CITY AVERAGE





PASSENGER ARRIVALS AT MADRID AIRPORT

Source: Aena



TOURISTS WITH A PRIMARY TRAVEL DESTINATION IN THE COMMUNITY OF MADRID

Source: National Institute of Statistics



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