



EXCEPTIONAL  
PROPERTIES.

EXCLUSIVE  
LOCATIONS.





Stijn Teeuwen  
Co-Founder  
Lucas Fox

Giuseppe Amitrano  
Group CEO  
Dils

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Co-Founder  
Lucas Fox

Lucas Fox – A Dils Company

# WELCOME to Lucas Fox & Dils

Lucas Fox is a leading real estate agency with over 20 years of experience in the sale of prime residential properties across Spain. It offers a comprehensive range of personalised property services to national and international clients and has a proven track record for delivering exceptional results in the top end of the market and across new developments.

Now part of Dils, a major European real estate group operating in Italy, Spain, Portugal, and the Netherlands, Lucas Fox is entering a new phase of growth. The business is expanding its new developments division and launching a commercial real estate platform with a focus on capital markets, supported by Dils' expertise in technology, innovation, and digital transformation.

## Diapositiva 2

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**AJ1**

[@Stefan Bürgi] confirming this is updated

Arabella Jones; 2025-07-18T08:35:15.939

# LEADERS in Spanish Luxury Real Estate

We are the prime real estate company in Spain specialised  
in catering to international clients & collaborators.

FOUNDED IN  
2005

OFFICES  
30+

STAFF  
250+

LANGUAGES SPOKEN  
11+

WORTH OF PROPERTY SOLD PER YEAR

€ 1 BILLION

SALES, NEW DEVELOPMENT, CAPITAL MARKETS, MARKETING

FULL-SERVICE

Lucas Fox – A Dils Company



# WE ELEVATE your property experience



## Our Vision

We aim to be southern Europe's leading luxury real estate company, renowned for representing the most exceptional properties in the most exclusive locations. Our focus is on delivering world-class services and experiences for our clients, collaborators and employees while setting a standard of excellence that defines the industry.

## Our Mission

We believe that success in luxury real estate is driven by excellence, integrity, expertise, and strong, lasting relationships. Our mission is to attract and nurture the very best talent, building a strong foundation of exceptional employees, properties, and projects whilst promoting a corporate culture based on quality, teamwork, and innovation.

# OUR VALUES

## generate value for our clients



### Client-Centric

Since 2005, our clients have been at the heart of everything we do. We take the time to listen and work tirelessly to deliver excellent results with professionalism and expert knowledge backed by years of experience.

### Relentless Quality

We're all about delivering excellence that goes above and beyond. Every detail matters, every interaction counts. We don't just set the standard – we aim higher, always striving to do better.

### Built on Trust

Relationships matter. We build trust by acting with honesty, integrity and genuine care. It's how we create long lasting, meaningful connections with our clients and local communities.

### Fresh Thinking, Bold Ideas

Our multinational team blends global perspectives with deep local knowledge to bring fresh ideas to the table. We're always evolving, innovating, and reimagining what luxury real estate can be.

### Empowering People

Big things happen when talented people come together. From day one, we champion our team's growth, creativity and individual talents. We're a dynamic group of thinkers, doers, and problem-solvers who bring energy and passion to everything we do — and have fun while we're at it.





**Roca**

**LAUFEN**

BEST REAL ESTATE AGENCY  
OVER 20 OFFICES  
EUROPE

Lucas Fox

**2024-2025**

# AWARD-WINNING real estate company for exceptional properties in exclusive locations

In 2024-2025 Lucas Fox was winner at the  
International Property Awards:

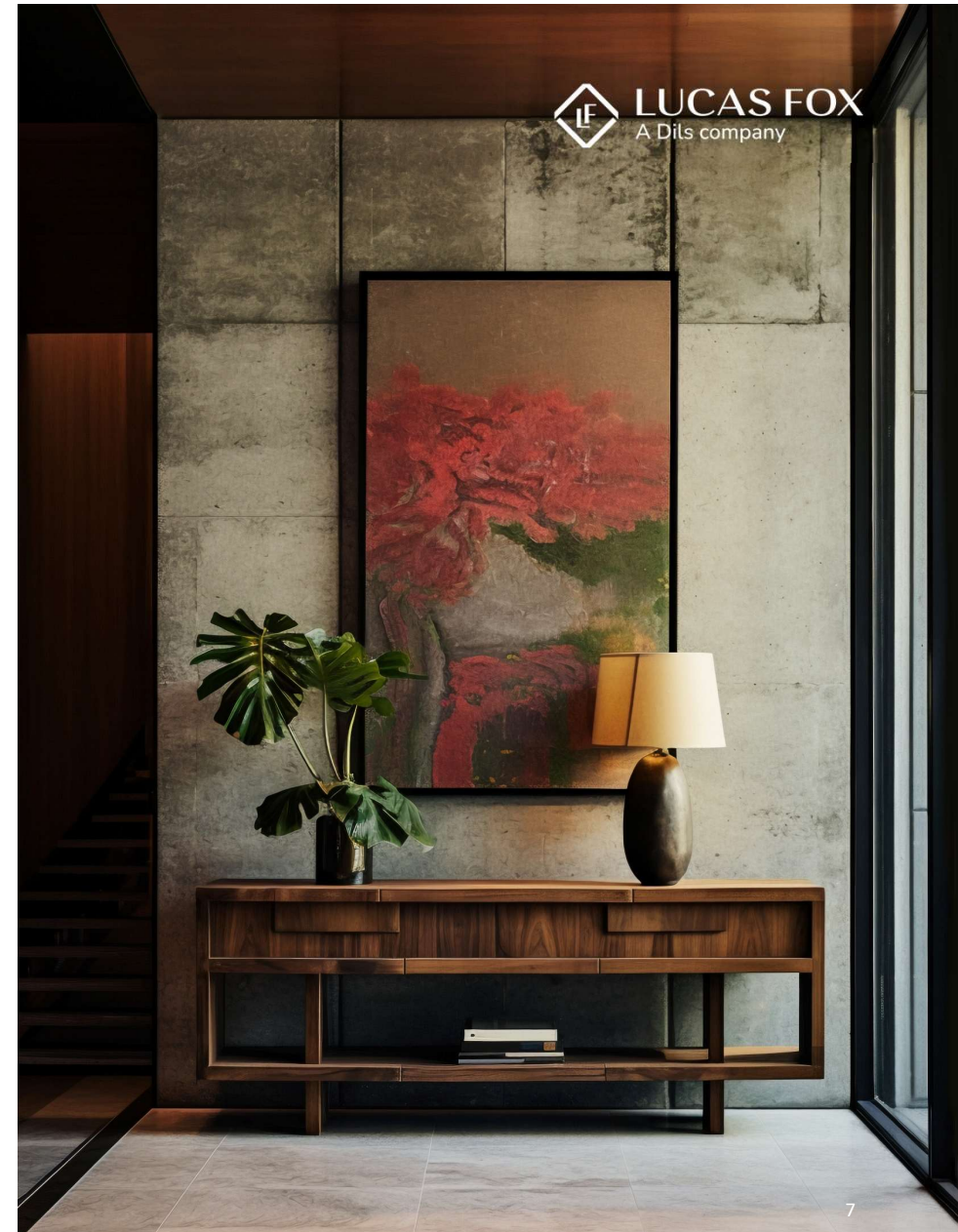
Best Real Estate Agency  
in Europe

Best Real Estate Marketing  
in Europe

# PRIME EXPERTS

## specialising in connecting sellers with HNWIs

Since the company was founded in 2005, Lucas Fox has been involved in some of the country's most notable prime residential transactions and has built up trusted relationships with both private owners and leading developers.





# LOCAL PRESENCE

across the most important prime markets in Spain, Andorra, Portugal and France



# GLOBAL REACH to clients and collaborators



We work with a range of prestigious collaborators that connect us to over 550 associates reaching clients across more than 70 countries.



REACHING OVER  
**70 COUNTRIES**

CONNECTED TO OVER  
**550 ASSOCIATES**

# INTERNATIONAL CLIENTS

LUCAS FOX BALEARICS  
BUYER NATIONALITIES



LUCAS FOX BUYERS BY DEMOGRAPHIC



- COMPANY OWNERS
- LIFESTYLE INVESTORS
- FINANCIERS
- ENTREPRENEURS

BUYING MOTIVATION

**54 %**  
PRIMARY RESIDENCE

**34 %**  
SECONDARY RESIDENCE

**12 %**  
RENTAL INVESTMENT

# ADVANCED 360° MARKETING and lead generation

Lucas Fox offers a powerful marketing infrastructure that offers global reach for lead generation

PAGE VIEWS

**+10 MILLION**

LEAD GENERATION

**+40K LEADS**

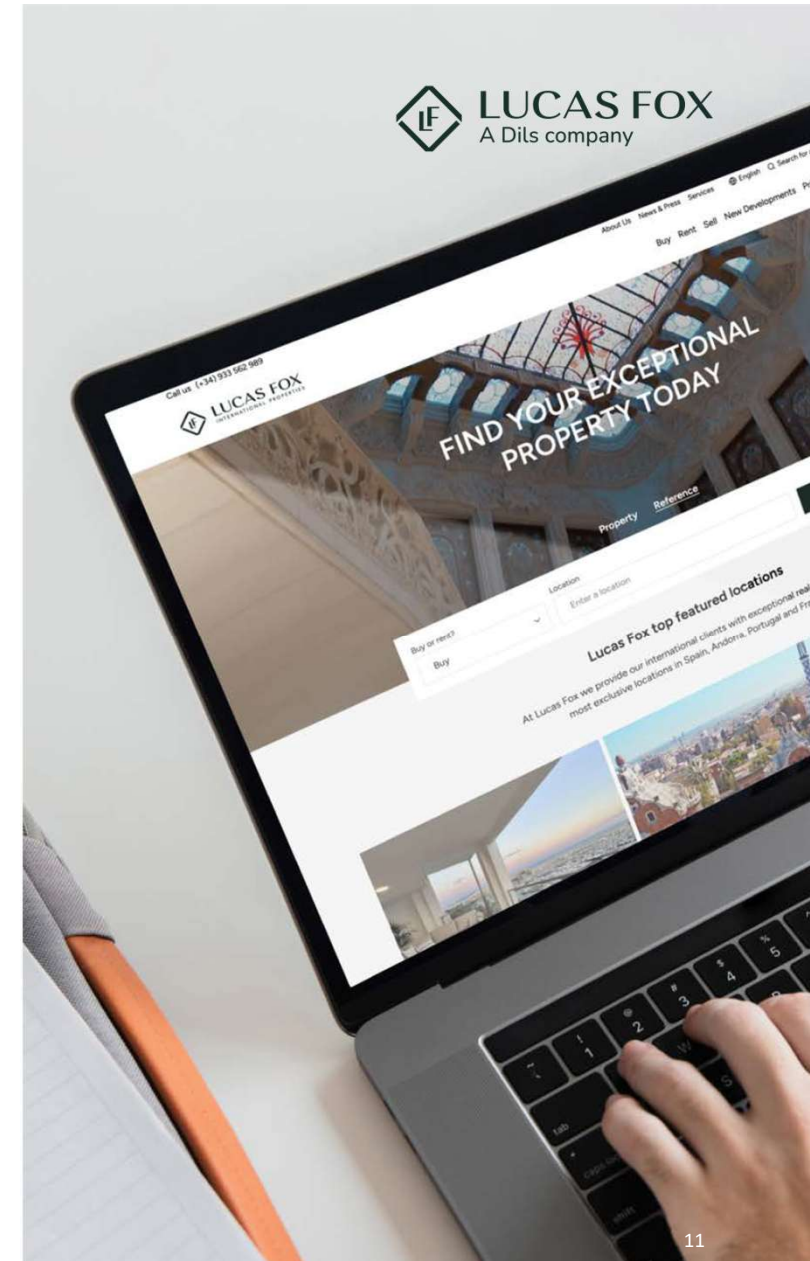
INTERNATIONAL CLIENT DATABASE

**155K CONTACTS**

NATIONAL & INTERNATIONAL PR

**+450 ARTICLES**

Lucas Fox – A Dils Company



# WORLD-CLASS service & expertise

Our dedicated team of multi-lingual experts help guide clients with tailored services. We have the experience and skills to meet almost all expectations.

- RESIDENTIAL SALES & LISTINGS
- RESIDENTIAL RENTALS
- PRIVATE OFFICE PRIME RESIDENTIAL SERVICES
- FINANCIAL ADVICE
- MARKET INTELLIGENCE
- NEW DEVELOPMENT CONSULTING & MARKETING





# OUR CLIENTS' opinion and satisfaction matter



08/07/2024

**Craig Hoskins**



One of the most professional services I've come across in the real estate industry, Lucas Fox have honed their skills towards the client at all times and to make sure the transaction happens. I had the pleasure of working directly with Mark Castley who managed me and the transaction with the upmost of professionalism and most of all care for me as a client. Literally nothing was too much trouble for him. I can highly recommend Lucas Fox as an agent but special thanks to Mark.

02/14/2025

**Mariano Cedron Trigo**



Isabel is a great professional with a lot of empathy. The entire sales process was perfect and completely transparent. I can assure you that if it hadn't been for her work and attention, this sale wouldn't have happened.

11/01/2024

**Tom Anteric**



I have bought and sold through Lucas fox now and can really recommend them, in a industry notorious for dodgy sales tactics they were straightforward and honest. Especially the sales agent Denise Mercade, exceptional service from the beginning, taken through what can be a stressful event - very clearly and calmly. Really happy customer!



# PART OF DILS a new chapter



In 2025, Lucas Fox began a transformative new chapter by becoming part of Dils, a leading European real estate group headquartered in Italy. This strategic acquisition marks a key milestone in our evolution, enabling us to expand beyond residential sales into Commercial Real Estate with a focus on Capital Markets and continued focus on New Developments

## AT A GLANCE

Our numbers

