



LUCAS FOX
INTERNATIONAL PROPERTIES





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INTERNATIONAL PROPERTIES

COMPANY PRESENTATION



EXCEPTIONAL REAL ESTATE IN EXCLUSIVE LOCATIONS

BARCELONA · COSTA BRAVA · GIRONA · IBIZA · MADRID · MALLORCA · MARBELLA · MARESME COAST · SEVILLE · SITGES · VALENCIA · ANDORRA · PORTUGAL

Lucas Fox is a specialist Real Estate agency offering exceptional properties and a full range of property services to international clients. Founded in Barcelona in 2005, the company brings a fresh, innovative approach to the luxury property business and a strong reputation for reliability, integrity and in-depth knowledge.

We have an extensive portfolio of outstanding properties in the most desirable areas of Spain and a team of multilingual, knowledgeable and experienced professionals, dedicated to delivering a comprehensive range of high quality services to our clients.

Our focus is on prime Real Estate in the most sought-after areas of Spain, including Barcelona, Marbella, Ibiza, Mallorca, Madrid and the Costa Brava. We specialise in the finest properties – from city centre penthouses to country estates, and from spectacular coastal villas to castles.

The Lucas Fox client base is truly international and comprises clients from Europe, America, Russia, the Middle East, China and India.

Lucas Fox has an experienced team of PR and Marketing specialists and each month receives more than 80,000 visitors to its website from international residential and commercial Real Estate buyers.

The company's expertise on property related matters, market trends and lifestyle is recognised both nationally and internationally.



Founding partners Alexander Vaughan and Stijn Teeuwen.



"The last few years have been an exciting period of growth for Lucas Fox. We have successfully consolidated our position as Spain's leading independent luxury estate agency with the opening of new offices in Madrid, Valencia and Seville and we have overseen the opening of several more Property Lounges, including our new flagship store in Barcelona's Turó Park. In 2014 we also launched LFStyle, a lifestyle brand that complements our core business."

Alexander Vaughan
Co-founder Lucas Fox

"At Lucas Fox we are passionate about property and the regions in which we operate. Our success is down to a combination of teamwork, a client-centric approach, innovative marketing strategies and the use of the latest technologies. We believe that our in-depth understanding of the property market and our exceptional level of customer service sets us apart from other international agencies and will continue to drive us forward."

Stijn Teeuwen
Co-founder Lucas Fox




RESIDENTIAL PROPERTY IN SPAIN

Lucas Fox has an extensive portfolio of residential properties in the most desirable areas of Spain. Our portfolio includes luxury re-sale properties in prime locations, new developments, as well as country and equestrian estates.

Given the current market conditions, our main focus is on international buyers, but through our well located Property Lounges we are positioned to deal with growing numbers of national buyers as they re-enter the market.

Our multilingual residential sales agents offer the highest levels of customer service in the marketplace. Their advice and professionalism is supported by market-led research and their own in-depth experience and passion for property.

We offer a full range of consultancy and specialist services to our clients, from private buyers and homeowners to developers and corporate investors.



Lucas Fox can also assist non-EU clients in obtaining Residency via our property investment company 'Residency in Spain': www.residencyinspain.com



COMMERCIAL & INVESTMENT PROPERTIES IN SPAIN

Lucas Fox has an established and experienced Commercial & Investment Property team specialising in the sale of land and buildings for residential development, hotels and prime office and retail space to international clients.

Our international investor clients are primarily from Northern Europe, Russia, Switzerland, the Middle East, the USA, China and India.

We cover the whole of Spain with a particular focus on Barcelona and Madrid.

Our partners are happy to advise on licensing issues, renovation, construction and all legal and tax aspects of transactions in Spain.

KEY MEMBERS OF THE LUCAS FOX TEAM



Alexander Vaughan
CO-FOUNDER

Alexander has lived in Barcelona since 2005 when he founded Lucas Fox. He is a qualified lawyer and has worked for city firms in London, including Freshfields and Farrer & Co. Alexander oversees the ongoing management of the business, the company's development nationally and internationally as well as the Group's marketing activities. Alexander still works with an international client base of High Net Worth private clients and speaks English, Spanish and French.



Stijn Teeuwen
CO-FOUNDER

Stijn has been living in Spain since 2002 and co-founded Lucas Fox in 2005. He trained as a lawyer and went on to found start-ups in the Netherlands and different areas of the Spanish coast. He specialises in high value commercial and residential property and his main roles at Lucas Fox are the financial management of the company and business development with an emphasis on commercial and investment property. Stijn speaks Dutch, English, Spanish and German.



Tom Maidment
PARTNER, LUCAS FOX COSTA BRAVA & MARESME COAST

Tom is Director of Lucas Fox's Girona / Costa Brava business. Since becoming a Partner in 2007 Tom has developed Lucas Fox Costa Brava into one of the region's most successful Real Estate agencies and in recent years has secured some of the company's largest residential sales transactions. Prior to joining Lucas Fox Tom worked for 12 years in the Sports Marketing industry in London, managing high profile sponsorship and PR campaigns. Tom speaks English, Spanish and French.



Maxim Rettich
PARTNER, LUCAS FOX IBIZA

Maxim arrived on the Costa del Sol in 1999 where he began his Real Estate career working alongside the developer of Torrequebrada Hills. In 2002 he moved to Barcelona where he opened 'CDLC Barcelona', Spain's leading Restaurant & Lounge club. Maxim joined Lucas Fox's Barcelona office in 2010 where he successfully worked on high-end residential sales. In 2012 he became a Partner of Lucas Fox Ibiza. Maxim speaks English, Spanish, German and Dutch.



Rod Jamieson
DIRECTOR, LUCAS FOX MADRID

Rod has 11 years' experience in the Mediterranean luxury Real Estate market. Born in the UK, Rod moved to Canada when he was 16, where he completed a degree in Marketing and went on to work in Retail Management. Prior to moving to Spain, Rod lived in Cannes where he managed a team of international sales agents. He is passionate about property, having bought, renovated and sold several over the years. Rod speaks English, Spanish and French.



Rachel Haslam
DIRECTOR, LUCAS FOX SITGES

Rachel left the UK to travel the world after graduating with a degree in Modern Languages and subsequently a post graduate degree in Education. She spent time in New York, the Caribbean and Singapore, where she taught in a prestigious international college, before coming to Spain over a decade ago. Prior to joining Lucas Fox in 2013 she ran her own small company buying, renovating and selling houses. Rachel speaks English, Spanish and French.



Charlotte Rodriguez
PARTNER, COUNTRY & SPORTING ESTATES

Prior to her move to Spain 15 years ago, Charlotte was a well-established member of the United Kingdom's hunting and shooting community, for several years, owned her own property company in central London, specialising in high-end homes. Charlotte joined Lucas Fox in 2011, bringing her wealth of experience to help clients look for sporting, country, equestrian or wine estates in Spain. Charlotte speaks English, Spanish, French and German.



Stephen Lahiri
PARTNER, LUCAS FOX MARBELLA

Stephen joined Lucas Fox at the beginning of 2012 with over 11 years' experience managing sales teams in the Real Estate industry in the Costa del Sol, the Middle East and Asia. Prior to that, Stephen spent 5 years as an International Management Consultant in London and 3 years as Commercial Director for a Facilities Management company. At the start of 2013 Stephen became Director of Lucas Fox's Marbella office. Stephen speaks English, Spanish and French.



Rafael Rosendo
DIRECTOR, LUCAS FOX MARESME COAST

Rafael joined Lucas Fox as a sales agent in 2010 after more than a decade working in the industry in the USA. In 2013 he became Director of Lucas Fox Maresme, based at its office in Alella, just north of Barcelona. Rafael is licensed in Real Estate, Property Management & Title Insurance and is officially recognised by the API (Agentes de la Propiedad Inmobiliaria), Spain's only Real Estate regulatory body. Rafael speaks English, Spanish, Galician, Portuguese, Italian and some Catalan.



Juan Luis Herrero
DIRECTOR, LUCAS FOX VALENCIA

Born in Valencia, Juan Luis has a degree in Economics and a Masters in Commercial Management and Marketing and has worked in the Real Estate sector in different roles for 23 years. He worked for Gefesa collaborating in the development of important avant-garde Real Estate projects in the Valencian Community, as well as being a Parquesol representative. He joined Lucas Fox Valencia at the start of 2014. Juan Luis speaks French, Spanish and Valencian.

KEY MEMBERS OF THE LUCAS FOX TEAM



Jordi Puig
HEAD OF COMMERCIAL

Prior to joining Lucas Fox, Jordi worked as Regional Director and Prime Residential Property Director at CBRE Spain's Barcelona office, coordinating the whole activity of the office. In the last 15 years Jordi has always been involved in management positions in different companies such as Winterthur Ibérica, WinValor, Afina-Commerzbank, FIMA-Financial Markets Advisors and his own company Phi Real Estate, founded in 2005. Jordi speaks English, Spanish and Catalan.



Jason Ham
HEAD OF BUSINESS DEVELOPMENT

Prior to moving to Spain, Jason worked as a property lawyer in the UK for almost 20 years, including 10 years as a commercial property partner in central London. In September 2012 he moved to Ibiza to take up the post of Head of Business Development at Lucas Fox. Since his arrival, Jason has been busy leveraging his extensive contacts in London, China and the Far East, ensuring that the Lucas Fox profile is raised both internationally and closer to home in his beloved Ibiza.



Karen Van Hoof
OPERATIONS MANAGER

With an education in Law and International Business Management, Karen gained her experience internationally. Having worked for corporate enterprises as well as smaller companies in Belgium, Denmark, the United States, France and Spain, she fully understands the challenges of the international property market. Karen joined the Lucas Fox team in early 2012 and in 2014 was promoted to Operations Manager. Karen speaks Spanish, French, Flemish and English.



Joanna Papis
HEAD OF RESIDENTIAL SALES

Prior to moving to Spain, Joanna graduated from the University of Poznan (Poland) where she was studying Administrative Law and International Relations. In June 2010 she moved to Barcelona where she worked as an event planner. She was subsequently hired as an Office Administrator at Lucas Fox and later became a Sales Executive. Joanna is now Residential Sales Manager at the Barcelona office. Joanna speaks Polish, Spanish and English.



Amr Shameel
BUSINESS DEVELOPMENT,
MIDDLE EAST

With 8 years of extensive experience in the field of Sales and Finance, Amr has an exceptional background in client relations, as well as pitching Real Estate strategies to potential investors. His work in Real Estate has involved both residential and commercial properties across a wide range of countries. Amr has an International MBA from Spain's EADA Business School and a Masters in Finance from EDHEC in France. Amr speaks Arabic, English, Spanish and French.



OUR REGIONS

BARCELONA, COSTA BRAVA, GIRONA, IBIZA, MADRID, MALLORCA, MARBELLA, MARESME COAST, SEVILLE, SITGES, VALENCIA, ANDORRA AND PORTUGAL

Lucas Fox has an extensive portfolio of outstanding properties in the most desirable areas of Spain. Our focus is on prime Real Estate in the most sought-after areas of Spain: Barcelona, the Costa Brava, the Maresme Coast, Sitges, Marbella, Ibiza, Mallorca, Madrid and Valencia. We also have an active Country Estates division which is based in Seville.

We specialise in the finest properties – from luxury city centre penthouses to magnificent country estates, and from spectacular coastal villas to historic castles.

Lucas Fox enjoyed its most successful year to date in 2013 with the company's healthiest sales revenue since it was founded in 2005. Our bi-annual market reports suggest that Spain's property market is still mainly being driven by international buyers, attracted by the country's low prices, investment opportunities and lifestyle. The new 'Golden Visa' scheme – which grants automatic residency to non-EU citizens who invest €500,000 or more in Spanish property – has also attracted foreign investors, mainly from the Far East, Middle East and Russia.



BARCELONA

Barcelona continues to be one of Europe's most exciting, innovative and progressive cities. Since its regeneration ahead of the '92 Olympics, Barcelona has welcomed a growing international community, attracted to its enviable lifestyle, excellent beaches, great year-round climate, efficient transport infrastructure, award-winning gastronomy, successful football club and more recently, low property prices. In recent years it has also gained a reputation as a global hub for business, design, creativity and technology. Given the obvious attractions of living in the city, Barcelona property remains a viable long-term investment, either as a second home, rental or permanent residence. Prices are currently stabilising and are on average 30-40% less than at the peak in 2007. In 2013, Lucas Fox established its first Barcelona Property Lounge at its Headquarters in the central district of Eixample and in summer 2014, opened its second Barcelona Property Lounge in the upmarket district of Turó Park in the city's Zona Alta.

ALEXANDER VAUGHAN, CO-FOUNDER LUCAS FOX



"As with any property market, location is key. Given the price reductions since 2007 prime central locations in Barcelona represent excellent value and will be the first to see price rises when they happen. The traditional buyer nationalities from

Northern Europe and the UK are still dominant but the major change in the last few years has been the significant increase in the number of non-European buyers, predominantly from South East Asia and the Middle East. New build properties are currently most sought-after but due to the lack of construction in the last few years demand for the best properties is currently outstripping supply."

www.lucasfox.com

COSTA BRAVA

The Costa Brava and Girona area is a popular destination for international buyers attracted by its unspoilt coastline, picturesque coves and bays, enviable gastronomy, rich cultural heritage, the beautiful rolling countryside of the Empordà and its superb access to Barcelona city, the Pyrenees and southern France – now linked by high speed rail (AVE). Lucas Fox covers the most desirable areas of the Costa Brava with a focus on the prime residential areas between Blanes, the southern-most town of the coast, and Begur in the central region of the coast, including the stunning coastal villages of Sa Riera, Sa Tuna, Aiguablava, Tamariu, Llafranc and Calella de Palafrugell. Lucas Fox also offers one of the most comprehensive portfolios of high-end country properties in prime inland areas around Girona city. The Lucas Fox property portfolio includes luxury, detached, sea view properties as well as country estates, golf villas, traditional stone townhouses, ruins and building plots.

TOM MAIDMENT PARTNER LUCAS FOX COSTA BRAVA



"The Costa Brava has long since attracted a discerning international and local buyer, attracted by its unspoilt coastal and inland scenery, wonderful year-round climate, exquisite gastronomy and easy access from northern Europe and Barcelona city. For years the Costa Brava has been enjoyed by a sophisticated, cosmopolitan clientèle, seeking privacy and tranquillity in a relaxed, family-friendly environment. The market downturn in recent years has attracted renewed interest in the region as overseas buyers look to take advantage of reduced priced properties in prime areas of the coast."

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IBIZA

For many years, Ibiza has been renowned for its club culture, cool bars and hippy hangouts. In recent times however, more has been done to try to bring a more family-friendly feel to the island. Since a handful of hippies first discovered its idyllic beaches in the 60s, visitor numbers to the White Isle have increased year on year and now more than 4 million passengers pass through its airport every year. Ibiza is also a world heritage site because of Ibiza Town's exquisite architecture and the island's rich sea life. The Lucas Fox Ibiza office was established in 2012 and has grown to become one of the dominant agencies on the island. The property portfolio includes new build designer villas, seafront mansions, classic Ibicenco country houses (fincas) and modern penthouse apartments overlooking marinas and the Mediterranean.

MAXIM RETTICH, PARTNER LUCAS FOX IBIZA



"Ibiza has some of the most exclusive properties in Spain, arguably in the whole of Europe. Demand is no longer reliant on buyers from Northern Europe but increasingly we are seeing interest from the US, Brazil and the Middle East. We've seen a significant rise in interest for holiday homes, priced from around €800,000 to the €2 million mark, and a growing number of High Net Worth clients seeking to relocate to the island with budgets in excess of €2 million. Traditional Ibicenco fincas are currently very popular, although minimalist, contemporary and turn-key homes are still top of most buyers' wish list. There's currently a great deal more buyer confidence and this is reflected in the number of transactions."

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MADRID

Madrid is not only Spain's capital and largest city, but it is the third largest metropolis in the European Union. Known throughout Europe as a place of cultural, political and economic importance, Madrid offers an enviable lifestyle, with its showpiece architecture and wide choice of gastronomy, entertainment and luxury boutiques. Madrid's superb transport links allow easy access direct from most important international cities and thanks to high speed trains (AVE), puts the Mediterranean coast just an hour and a half away in Valencia. The vast majority of Spanish companies and many international businesses have their headquarters in the Spanish capital and Lucas Fox offers a diverse selection of commercial properties including offices, retail units and hotels. Residential property ranges from traditional and contemporary city apartments in the desirable Barrio Salamanca, to luxurious family homes in the exclusive La Moraleja and Aravaca neighbourhoods.

ROD JAMIESON, DIRECTOR LUCAS FOX MADRID



"The property market in Madrid is currently very active with demand coming from overseas investors from all over the world. While foreign buyers have long snapped up luxury villas in holiday destinations such as Ibiza, Mallorca and Barcelona, this is a relatively new trend for Spain's capital city. The Madrid residential market has, until recently, had limited exposure to international buyers with Spanish purchasers accounting for nearly all sales above €2 million. Many international buyers are now interested in having a second home in Madrid with also the possibility of obtaining permanent residency in the future."

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MALLORCA

The beautiful Mediterranean island of Mallorca is one of Spain’s jewels. It is the largest of the Balearic Islands and home to the vibrant and sophisticated capital city, Palma. Its stunning coastline offers idyllic bays and coves with crystal clear waters and its spectacular landscape includes vineyards, almond groves and the beautiful Sierra de Tramuntana mountain range. Both the sea and the land provide many opportunities for a great outdoor lifestyle – there are numerous championship golf courses, 25 marinas and a host of local and international restaurants. Lucas Fox Mallorca was founded in 2012 and has quickly established itself as one of the leading luxury Real Estate agencies on the island. It covers all areas with a specific focus on Palma Old Town, Artà, Santanyí, Alaró, Andratx, Deià, Valldemossa and Pollença, avoiding the most heavily-visited tourist locations. Its property portfolio includes villas, luxury apartments, seaside country houses, rural estates, equestrian properties and vineyards.

ALEXANDER VAUGHAN, CO-FOUNDER LUCAS FOX



“The most popular types of properties on the island continue to be all types of apartments in Palma, with Northern European buyers leading the way. Generally, these properties are selling between €300,000 and €900,000. We are also experiencing an increase in demand for country houses, as many investors want to benefit from the burgeoning holiday rental market. Summer villas in developed areas in South West Mallorca are also selling well, mostly between €1.5 million and €2.5 million.”

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MARBELLA

Sophisticated and stylish, Marbella is, without a doubt, one of the Costa del Sol’s most sought-after destinations for investors and residential second homers. Its designer shops, exclusive nightclubs, vibrant bars, excellent restaurants and beautiful beaches have consistently appealed to the world’s ‘in-crowd’. Marbella residents enjoy an excellent quality of life thanks to its mild year-round climate, renowned gastronomy, superb facilities and great outdoor lifestyle. The Marbella office was established in 2013 with a focus on luxury property in the exclusive areas of La Zagaleta, Golden Mile, Sierra Blanca, Marbella Town, Nueva Andalucía, Los Flamingos and Puerto Banús. The Marbella property portfolio includes contemporary designer villas and luxury apartments priced from €500,000 to €20 million.

STEPHEN LAHIRI, PARTNER LUCAS FOX MARBELLA



“There has been a significant change in the demographics of clients buying in Marbella in recent years. Whilst British and Scandinavian clients continue to be dominant, there are also increasing numbers of investors from Belgium, Russia, China and, most significantly, from the Middle East. High quality new developments are always in demand as are first line properties. Currently demand for both outstrips supply. The appeal of the Costa del Sol remains the same: ideal year-round climate, great infrastructure and world-class 5-star facilities and venues.”

www.lucasfox.com





MARESME COAST

The Maresme Coast lies just to the north of Barcelona city and south of the Costa Brava and boasts more than 50km of sandy beaches. The Serralada Litoral Natural Park provides a stunning backdrop to this attractive wine-growing area. Its pretty villages, comfortable commuting distance to Barcelona, excellent sporting facilities and proximity to two airports has made the Maresme a popular destination for international families relocating to Barcelona or for those looking for holiday homes within easy striking distance of the city. The Lucas Fox Maresme property portfolio includes high-end detached houses, country properties, period townhouses, building plots and luxury apartments, in and around the prime areas of Alella, Sant Andreu de Llavaneres, Sant Vicenç de Montalt, Cabrera de Mar, Cabrils, Premià de Dalt and Caldes d'Estrac. In 2013 Lucas Fox opened its second Property Lounge in the centre of the attractive village of Alella.

TOM MAIDMENT, PARTNER LUCAS FOX MARESME COAST



"For many years the Maresme has been a sought-after area amongst wealthy local buyers but it is really only in the last 5 years that the region has made a name for itself on a wider, international level. The Maresme Coast offers everything and more that you would expect from a Mediterranean destination: a superb, year-round climate, stunning sandy beaches, an extensive offering of marinas and sports clubs, wonderful restaurants and gastronomy, beautiful unspoilt countryside, easy access to two international airports - and all within a comfortable distance of a major city. We anticipate the demand for Maresme properties to continue to grow in the coming years."

www.lucasfox.com

SITGES

Sitges is a charming town around a half hour's drive south west of Barcelona with a relaxed, bohemian feel. It is renowned primarily for its cosmopolitan, international crowd, annual Carnival and international film festival as well as the popular vintage car rally. Given the area's natural beauty, the proximity of the Garraf Natural Park, its beautiful beaches, unique micro-climate, charming Old Town and easy access to the airport and Barcelona, Sitges has consistently appealed to affluent European and non-European investors alike. Lucas Fox covers the whole area to the south of Barcelona airport from Gavà Mar to Vilanova with a primary focus on upmarket properties in the more exclusive areas of Sitges, Gavà Mar and Castelldefels. The beautiful Penedès wine region is just a short drive away with its rustic villages and spectacular historic masias (country houses). The Lucas Fox Sitges Property Lounge opened in the heart of Sitges Town in summer 2014.

RACHEL HASLAM, DIRECTOR LUCAS FOX SITGES



"Sitges is one of Spain's most exclusive resorts. Our international clients are attracted to its superb beaches, renowned gastronomy, designer boutiques, excellent schools, proximity to Barcelona and the town's cosmopolitan vibe. The climate and culture offer residents a superb quality of life, which means quality property is always in demand. International buyers are increasingly aware that now is an opportune time to purchase given that it is unlikely that prices will drop further and there is still limited competition from local buyers. We're currently seeing a lot more movement in the market."

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VALENCIA

Valencia is Spain's third largest city and is strategically located in the middle of the Mediterranean coastline, equidistant from Madrid and Barcelona. With 300 days of sunshine a year, an average temperature of 18°C, over 20km of beaches and fine local cuisine (the star dish being the paella), Valencia is an ever-popular choice with visitors to Spain, both for vacations and relocation. This vibrant, cosmopolitan region offers magnificent beaches and endless cultural activities to an increasingly international audience. Being home to the most important container port on the western Mediterranean coast and one of the world's largest trade fair centres, El Palacio de Congresos, Valencia attracts a significant number of international visitors every year for business. The Lucas Fox Valencia property portfolio includes modern penthouse apartments, both in the heart of the city and overlooking the Mediterranean, charming historic villas and new build contemporary developments.

JUAN LUIS HERRERO, DIRECTOR LUCAS FOX VALENCIA



"The charm of Valencia lies in the perfect balance between city living and a beach lifestyle, complemented by the region's gentle Mediterranean climate and vibrant culture. We are seeing a continued demand for properties in all areas, particularly the central Eixample area and along the beachfront. Market conditions are favourable for the purchase of property by overseas investors and the cost of property remains relatively low. The general trend is still showing sales prices reduced to 40% below their peak in 2007. However the market is stabilising, and through 2015 we expect the number of transactions to gradually rise."

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COUNTRY & SPORTING ESTATES

The Country & Sporting Estates division of Lucas Fox was set up as a result of the increasing demand from international clients for large country properties with equestrian and sporting facilities. Its portfolio includes a wide selection of properties ranging from country houses with existing stabling and land, equestrian centres, stud properties for breeding horses and working farms to polo and wine-growing estates, boutique hotels, castles and palaces, and private or commercial hunting estates. The properties are primarily situated in Andalucía and Extremadura, areas renowned for their agriculture, olive oil, hunting and horse breeding. However, the regions of Priorat, Rioja and Ribera de Duero in central Spain are also proving increasingly popular with investors looking to produce their own wines.

CHARLOTTE RODRIGUEZ, PARTNER COUNTRY & SPORTING ESTATES



"Over the past 5 years or so we have seen a new breed of property buyers who are looking for more 'creative' investments. There has been a significant rise in interest for vineyards and productive land, mainly in the regions of Priorat, Ribera del Duero and Rioja, and also in Jerez 'sherry' country in Andalucía. Many people simply want to retire to a beautiful place surrounded by vineyards but others intend to make commercial investments. We are also seeing more enquiries from France, Northern Europe and South America for hunting and equestrian estates. Investors are definitely more confident about the market and the feeling is prices have reached the bottom."

www.lucasfox.com





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IN THE HEART OF BARCELONA

PROYECTOS DE NUEVA CONSTRUCCIÓN
EXCLUSIVOS EN EL CENTRO DE BARCELONA



DIPUTACIÓ
219

Located in the desirable Eixample district, Diputació 219 is the epitome of high quality and comfortable modern living in contemporary Barcelona style.

Ubicado en el codiciado distrito del Eixample, Diputació 219 es la encarnación de la alta calidad y la vida moderna en un estilo contemporáneo Barcelonés.

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RESIDENCY IN SPAIN

The Spanish Government has given the go-ahead to grant residency permits to non-EU citizens who invest in Spanish property over €500,000.

In anticipation of the surge in demand from non-EU nationals, Lucas Fox has established a division called Residency in Spain (www.residencyinspain.com), a Joint Venture with ECIJA, one of Spain's leading law firms.

The aim is provide advice and support to clients who want to get residency permits in Spain through property investments. The proposal is intended to encourage foreign investors to buy in Spain, thereby assisting the recovery of Spain's property market.

A key factor is that Spain is party to the Schengen agreement, meaning that those with Spanish residency should be able to travel freely within the Schengen zone (a group of 26 European countries that have abolished passport and immigration controls at their common borders).



For more information on residency in Spain please contact:
info@residencyinspain.com

www.residencyinspain.com





Lucas Fox Property Lounge Turó Park, Barcelona



Lucas Fox Property Lounge Eixample, Barcelona

LUCAS FOX PROPERTY LOUNGES

In 2013 Lucas Fox opened the first of its Property Lounges at the company Headquarters in central Barcelona. The second Property Lounge was opened soon after in the market town of Alella on the Maresme Coast. 2014 saw the launch of three new Lounges: in the Mallorcan capital Palma, in the cosmopolitan Catalan town of Sitges and in the upmarket Barcelona district of Turó Park.



"Our five Property Lounges are a new concept in property retail space which we believe reflects our company philosophy. The Lounges will continue to set us apart from traditional estate agencies in Spain and are designed to be spaces where our clients can drop in and meet with our staff over a drink, enabling us to provide an even more personalised service."

Alexander Vaughan
Co-founder Lucas Fox



Lucas Fox Property Lounge Alella, Maresme Coast



Lucas Fox Property Lounge Sitges

LUCAS FOX IN THE MEDIA

The company's expertise on property-related matters, market trends and lifestyle is recognised both nationally and internationally. Lucas Fox is regularly featured in The Sunday Times, The Times, The Financial Times, The London Evening Standard, The Independent, The Daily Telegraph, BBC Online, The Wall Street Journal, The Daily Herald, El País, Expansión and La Vanguardia. TV credits include CNN International, Al Jazeera English, TV3, Tele5, BTV and 8TV.



CNN International senior reporter Al Goodman is welcomed to the Lucas Fox Barcelona Property Lounge by Lucas Fox co-founder Alexander Vaughan.

LUCAS FOX'S MEDIA REACH:

THE TIMES THE SUNDAY TIMES BBC The Telegraph

Evening Standard EL PAÍS Daily Herald THE INDEPENDENT FT FINANCIAL TIMES Business

Expansión WALL STREET JOURNAL LA VANGUARDIA CASA&CAMPO

CNN 5 TELECINCO B Barcelona Televisió 3 8tv



Journalist Lluís Pellicer from Spain's most widely read newspaper 'El País' interviews Lucas Fox co-founder Stijn Teeuwen.

WHAT OUR CLIENTS SAY ABOUT US

'The quality of the properties on offer at Lucas Fox were exceptional'

We wanted to find someone in the region that listened to us, opened our eyes to the potential in the area, and was willing to put the time in. In Tom Maidment we found that person! The quality of the properties on offer were exceptional. The website was simple to navigate and we were able to select those which we wished to see. Tom collected us from the airport, and spent a number of days driving us around the region, showing us the properties, as well as giving us some pointers on things to consider. We made three trips over several months, and never felt under pressure from Tom. We feel our relationship with Tom and the Lucas Fox team extends beyond the transaction of buying a house abroad, to the establishment of a trusted partner in our overseas adventure.

HR

'You are indeed to be complimented on the quality of both your organisation and your staff'

We wish to compliment your organisation on its level of professionalism and we particularly wish to compliment your representative – Victoria Lung – who managed the sale on behalf of your organisation. We were so favourably impressed by her comprehensive knowledge of the property market in Barcelona, her general work ethic, her attention to every detail, her organisational skills, her prompt and timely response to even the most cumbersome request, and above all by her infinite patience and her unfailing good humour that we feel compelled us to write to you to sing her praises. You are indeed to be complimented on the quality of both your organisation and your staff.

CO & AAA

'We will be sure to recommend your firm to our friends and acquaintances''

We have just purchased a home on Gran de Gràcia and we would like to share with you our delight and appreciation of the service we have received from Lucas Fox, and especially Joanna Papis. Joanna has been incredible. We first met when she patiently took us (a family of 5) through the baking hot streets of Barcelona, showing us properties, and also simultaneously giving us an insider's tour of the city. We have now completed the compraventa, in record time considering we did not have an NIE number, a bank account or a lawyer. It was all down to Joanna, her calm and competent manner, and her cheerful professionalism. We will be sure to recommend your firm to our friends and acquaintances.

B & GC

'We truly appreciate the level of service provided to us during the process'

I just wanted to send a big thank you for your support over the last few months, and for helping my partner and myself to successfully buy a property in Barcelona. We can't be happier with the outcome and we truly appreciate the level of service provided to us during the process. Your agent Rafael Rosendo has been extremely professional in his support while keeping a personal level of communication and involvement. We will certainly be recommending his services to our own network and will definitely contact him for any future business. He knew exactly what we were looking for, found us several properties that we were interested in and was constantly available and reachable – even during the weekends – to help us complete the deal.

TA and PK

CONTACT US



WE SPEAK YOUR LANGUAGE:

ENGLISH · ESPAÑOL · CATALÀ · DEUTSCH · FRANÇAIS · NEDERLANDS · ITALIANO · SVENSKA · NORSK · DANSKE · РУССКИЙ · العربية · 中文

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Lucas Fox is an accredited Estate Agency with the Agencia de l'Habitatge de Catalunya. Registration number 3265.





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